



**MANLY**  
**GLOBAL**  
INVESTMENT SERVICES

Focused Portfolio Service

## **Manly Global Investment Services**

Manly Global Investment Services has been established to deliver investment products and strategies that reduce risk while delivering the potential to achieve high levels of return.

Specifically tailored to your individual investment needs, the Focused Portfolio Service (FPS) offers high capital growth potential, capital protection, up to 100% leverage, and the attention of several investment experts, full tax reporting, and flexibility.

### **Manly Global Focused Portfolio Service (FPS)**

#### **TAILORED TO YOUR INDIVIDUAL INVESTMENT NEEDS**

Your investment portfolio is based on your individual financial circumstances, financial needs and investment goals. You have the control, ownership and transparency throughout the life of your investments.

#### **HIGH GROWTH POTENTIAL**

A focused investment philosophy is adopted, which is similar to the proven strategy implemented by Warren Buffett, providing you the potential to achieve high returns.

#### **CAPITAL PROTECTION**

Through the purchase of a PUT option the majority of your investment capital can be protected from a decrease in stock price value. This protection can significantly limit your loss if your portfolio falls, whilst you still enjoy 100% of the upside profit potential when the market rises.

#### **LEVERAGE**

Up to 100% leverage of the protected value of your investment can be obtained. When borrowing money to invest there is the additional risk of funding the ongoing interest expense. Gearing levels can be adjusted to suit your individual circumstances and can be modified over time.

#### **FULL SERVICE INVESTMENT ADVICE**

Manly Global understands that you will require ongoing investment advice from several experts. Manly Global Focused Portfolio Service involves tailored advice from your personal adviser combined with a team of professional Investment Managers who are looking for opportunities to ensure your returns are maximised.

#### **TAX EFFECTIVE**

Significant tax benefits are available for Manly Global Focused Portfolio Service to ensure your after tax return is maximized.

#### **LIQUID AND FLEXIBLE**

Investment can be easily increased or decreased. Existing share holdings can be incorporated into the Manly Global Focused Portfolio Service. You can protect or release your equity for diversification benefits.

#### **PERFORMANCE BASED FEE STRUCTURE**

Management fees are charged based on the portfolio value. This ensures that remuneration is aligned to the return provided.

## CLIENT EXAMPLE

Like many people Glenn and Stephanie were not comfortable investing in the stock market. After 2008 and the stock market crash they were lead to believe the risk was far too high. However after being introduced to insurance through a Put Option, Glenn and Stephanie realised that the total risk of making a stock market investment was significantly reduced.

### Westpac (WBC) 1st September 2005

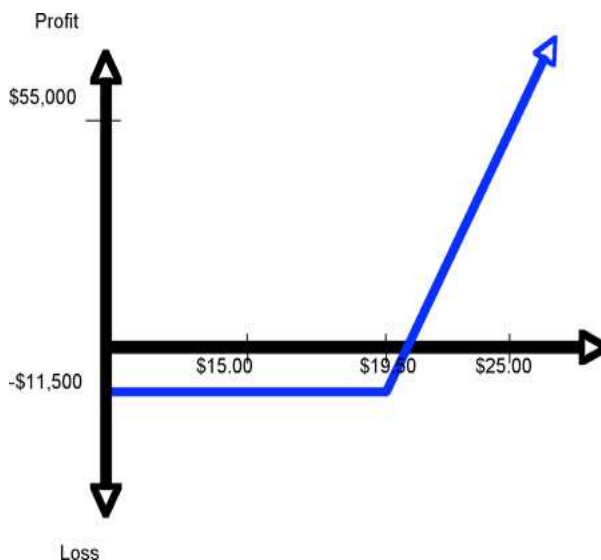
Purchased 10,000 shares at \$19.50	(\$195,000)
Purchased 10 WBC Put Options expiring in June 2006 with a strike price of \$19.50	(\$11,500)
Total Dividend Received throughout the protection period	\$14,440

By combining a stock investment in Westpac with insurance via a Put Option, Glenn and Stephanie were able to reduce the risk on their \$195,000 worth of Westpac shares to only \$11,500

Whilst risk has been significantly reduced, Glenn and Stephanie receive all of the upside capital growth potential if the Westpac share price increases above \$19.50.

The returns that Glenn and Stephanie can achieve are shown below.

### Westpac Pay Off Diagram



Prior to the expiry of the Put Option, the Westpac share price traded at \$25.00. At \$25.00 per share, Glenn and Stephanie's share portfolio gain was \$55,000.

Throughout the protected period the total dividend received including franking credits was \$14,440. This is \$2,940 greater than the Put Option expense.

Therefore Glenn and Stephanie were extremely happy with a \$57,940 profit with a total risk exposure of \$11,500.



- The premium paid for the Put Option.
- When borrowing to invest there is the additional risk of funding the ongoing expense
- Corporate actions – some corporate actions may result in an adjustment to the specifications of your Put Option contract. This may in turn affect the protected value of your portfolio

**Please consult a Manly Global Investment Adviser to discuss how these risks apply to your personal investment circumstances.**

To discuss how Manly Global Investment Services  
can help you avoid the pain associated with loss of money on the stock market  
whilst maximizing your returns

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#### Important Information

The information contained within this Manly Global (Global Trading Edge Trading as Manly Global ABN 84 135 480 796) document is intended to be general advice only and does not take into consideration any individuals individual financial objectives, situation or needs Your decision to invest and/or trade, the instruments you choose to invest/or trade, and the investment/trading methods you employ are entirely yours alone to decide upon. You should understand that you should not act on any recommendation in this document without first consulting with Global Trading Edge in order to ascertain whether the recommendation is appropriate having regard to your investment objectives, financial situation and particular needs.

The estimates of income and capital growth are based on the past performance of the respective investment managers and their estimates of the initial annual income and compound capital growth over the terms of the investments. Neither we nor the investment managers guarantee the estimates but past performances indicate that such estimates can be achieved.

